

Lake County

Wealth Transfer



| | <u>Total Value</u> | <u>Per Household</u> |
|----------------------|--------------------|----------------------|
| Current Net Worth | \$ 715,018,526 | \$ 149,460 |
| 10 year Transfer | \$ 177,700,396 | \$ 35,174 |
| 50 Year Transfer | \$1,531,475,672 | \$ 263,272 |
| Five Percent Capture | \$ 76,573,784 | \$ 13,164 |
| Five Percent Payout | \$ 3,828,689 | \$ 658 |

Current Net Worth Indicators

Income Groups (Percent of Households)

| | |
|-----------------------------------------------|--------|
| <i>Low Income (Less than \$25K)</i> | 27.25% |
| <i>Middle Income (\$25K - \$99,999)</i> | 61.16% |
| <i>High Income (\$100K +)</i> | 11.58% |

Net Worth Groups (Percent of Households)

| | |
|-----------------------------------------|--------|
| <i>Less than \$100K Net Worth</i> | 51.96% |
| <i>\$100K-\$499,999 Net Worth</i> | 39.21% |
| <i>\$500K-\$999,999 Net Worth</i> | 5.37% |
| <i>\$1M+ Net Worth</i> | 3.45% |

Real Property Valuations

| | |
|--------------------------|-----------------------|
| <i>Ag</i> | \$391,664,350 (42.7%) |
| <i>Residential</i> | \$330,214,500 (36.0%) |
| <i>Other</i> | \$195,824,496 (21.3%) |

Demographics

Population

| | |
|------------------------------------------|--------|
| <i>2000</i> | 11,276 |
| <i>2010</i> | 11,200 |
| <i>Percent Change 2000 to 2010</i> | -0.67% |

**TOW Opportunity
In South Dakota**

Transfer of Wealth Opportunity

